

In The Global Sourcing Race,  
are you the Tortoise or the Hare?



THE GLOBAL SOURCING RACE  
**TORTOISE**  
**VS.**  
**HARE**  
WINNER TAKES ALL



Visit [www.eqos.com](http://www.eqos.com) to find out or come see us at Booth #364 at Retail's BIG Show.

Eqos | eek-woss | noun – Your secret sourcing advantage

NRF Annual EXPO Booth #364  
Javits Center, New York  
Jan. 14-17, 2007

[www.eqos.com](http://www.eqos.com)

Eqos  
Esource™



Eqos invites you to visit our booth at the NRF (National Retail Federation) exhibition next week in New York city. Join in the global sourcing race - enjoy our video and interactive stations to see first hand how many of the challenges faced by the tortoise and the hare can be related to today's retail challenges. This game takes a light hearted look at what it takes to outrace the competition - innovation, brand protection, private label ... Find out more about Eqos' on-demand sourcing and supplier management solutions for the retail supply chain.

[E-mail](#) now to arrange a live demo at NRF. Alternatively, just drop by our booth #364 to participate in the global sourcing race. Eqos' executives will be on-hand to update you on our global deployments.

### Eqos Unveils Enhancements to its Global Sourcing and Supplier Management Solution

Earlier this week Eqos announced the immediate availability of release v3.5, an on-demand solution designed to extend and strengthen its support of end-to-end sourcing across global supplier networks. This new release makes it easier for retailers to simplify, standardize, and scale the sourcing processes associated with private label merchandise, from initial product concept through production and ultimate delivery to the distribution center. [Read more.](#)

### Eqos appoints Joe Laughlin to Board of Directors; U.S. Retail Executive Expands Global Perspective



### Global Retailing: Changing With the World

...With annual sale of \$2.3 billion, Edc has focused a great deal of its efforts in recent years on the standardization of the processes it uses to deliver goods in the hands of its customers.

To read this story in full, register on the Chain Store Age website, [click here.](#)



Virgin Megastores is short-listed for

Eqos has appointed well respected industry veteran Joseph Laughlin to the company's Board of Directors. Laughlin was CEO of Agentrics LLC and founder and CEO for its predecessor company, GNX (GlobalNetXchange).

Laughlin stated: "I am delighted to have the opportunity to serve on Eqos' Board of Directors and help the company accelerate growth in the global retail marketplace. Eqos offers the leading business-to-business collaboration technology platform and world class software applications that enable retailers and manufacturers to manage the global sourcing of private label products collaboratively with suppliers". [Click here](#) to read more.

### Supplier Management Forum, Miami, 17-18 April, 2007

At this truly international event, to be held at the Miami Beach Resort and Spa Hotel in South Beach, Eqos is to participate as roundtable host, panelist speaker and exhibitor. More than 150 procurement executives will network together at this event. Find out how Supplier Relationship Management can help you to reduce your costs, improve your inventory and payables management and increase your customer satisfaction.

[Register your place on line.](#)



### two major retail awards

Virgin Megastores has been short-listed for two major retail awards for their Online Trading Information System - a web-based solution for contract and deal management. [Read the full story.](#)

### Eqos Web Site

Check out our updated web site with new information on our business solutions and customer case studies, white papers and forthcoming events: [www.eqos.com](http://www.eqos.com)

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