

Welcome to the Early Winter edition of The Source, the quarterly newsletter from Eqos. Visit us at NRF in January, come and hear Chris Foulkes present 'Sourcing Product or Sourcing Risk, read our Made to Measure White Paper, learn about our recent Sunday Times award and take part in a Retail PLM survey. As of November 5th Eqos UK moved to bigger offices, across the way - to Swan House, 32 Swan Court, Leatherhead, Surrey KT22 8AH.



National Retail Federation 2008

14th & 15th January 2008. Javits Centre, New York

Retail's Big Show - Dream Big - has everything you need to make your business succeed. Join more than 15,000 attendees from more than 42 countries, and visit Eqos at booth #354 at the Jacob K. Javits Convention Center, New York City. You can register your place on line at <http://www.nrf.com/>



Sourcing Product or Sourcing Risk? Are you meeting your customers' expectations?

Monday January 14th at 16.45 in Room 3D05, NRF Javits Centre, New York.

As retailers increase the percentage of private label goods they deliver to store shelves to improve overall margins, they're also acutely aware of consumers' increasing demands for ethically-sourced, safe products. Sourcing from low-cost countries is today's obvious choice. But how do you keep track of numerous distant suppliers and their factory practices? We'd like to invite you to join us for an insightful presentation from Chris Foulkes, on how leading retailers are deploying best sourcing practices whilst effectively managing risk.

Add this date to your NRF schedule and don't miss this key opportunity to learn more about what your competition are doing.

The Apparel Retail Challenge... Made to Measure

From day-to-day operational stresses to macro socio-economic demands today's apparel retailers face a growing number of pressures. Successful retailers are responding quickly and decisively, not only to these pressures, but more importantly to opportunities around the globe.

Made to Measure – the new white paper from Eqos gives you an Intelligent Approach to Global Sourcing in Apparel Retailing. To receive your free copy click [here](#).



Eqos makes the Tech Track 100

Eqos Receives Industry Recognition for Sales Growth over last two financial years

Leatherhead, Surrey, UK - Oct. 2, 2007 - Eqos Inc. a provider of on-demand global sourcing and supplier management solutions for the retail supply chain, today announced that it has been awarded by the Sunday Times Microsoft Tech Track 100 for its sales growth over the last two years. This latest accolade follows a number of technology and industry leadership awards and nominations the company has earned during the past year.

Now in its seventh year, the annual league table ranks Britain's one hundred fastest growing private technology companies by their sales growth over a two-year period, according to their latest available accounts.

For more information please click [here](#).

2007-2008 Private Label Merchandise Benchmark Study



In our continued efforts to keep ahead of industry developments we are supporting RSR (Retail Systems Research) who are conducting a research project on the state of private label management in the retail industry.

The purpose of this benchmark survey is to understand the state of the private label management union". We'd like to learn whether retailers are using sourcing and product lifecycle management technology to improve the speed to market and quality of their private label merchandise. We'd also like to know whether or not retailers collaborate with their suppliers as part of private label merchandise design and sourcing processes. As always, individual responses will be kept strictly confidential. Please participate in this short survey. It should take less than ten minutes to complete. To participate, please click [here](#).

Respondents will have access to the complete report - *Private Label Merchandise Benchmark 2007-2008*, to be published in first quarter 2008. All individual responses will be kept strictly confidential.

**US Office: Eqos Inc | One Burlington Business Center
67 South Bedford Street | Suite 400W | Burlington, MA 01803, USA.**

**European Headquarters: Eqos Ltd
Swan House, 32 Swan Court, High Street | Leatherhead, Surrey KT22 8AH, UK**

**Hong Kong Office: Eqos (HK) | Unit A, 20th Floor, Info Tech Center
21 Hung To Road | Kwun Tong | Kowloon | Hong Kong**

**info@eqos.com | tel US: +1 781 229 5808 | tel UK: +44 (0)1372 224400
tel HK: +852 3622 5060
www.eqos.com**

This email was sent to jane.biddle@eqos.com. To ensure that you continue receiving our emails, please add us to your address book or safe list.

[manage](#) your preferences | [opt out](#) using TrueRemove®.

Got this as a forward? [Sign up](#) to receive our future emails.

powered by
emma 