



### **Read About Eqos' Customers in the News**

[Edcon](#), the leading retail group in South Africa for clothing, footwear and textiles, has selected the Eqos global sourcing solution to improve supplier collaboration, support the expansion of its retail supply chain, deliver the latest fashion to customers, and boost bottom line profitability.

[Read more](#)

Manufacturing Business Technology



### **Eqos Named a Top 40 Emerging Software Vendor by Manufacturing Business Technology**

Eqos, a leading provider of global sourcing and supplier management solutions for the retail supply chain was acknowledged for its innovation by Manufacturing Business Technology, (MBT), which named Eqos in the magazine's 2006 40 Emerging Software Vendors list. This list spotlights vendors in the manufacturing, enterprise and supply chain markets.

[Click here to read about this great accomplishment](#)

November, 2006

### **The New Retail: Driving Growth through Product and Supplier Innovation**

Eqos commissioned analyst firm Industry Directions to publish a market study for sourcing executives outlining the strategies and tools being used by leading retailers to build and scale global private-label programs. To read this industry study, simply [Click here to download this report](#)

### **Visit Eqos at Drapers Fashion Summit, London, 16th & 17th November, 2006**

The Drapers Fashion Summit 2006 is the key forum for the fashion industry. This is the place where industry figureheads and influential leaders gather. Join them and visit the Eqos stand at Hotel Russell, London WC1 on November 16th & 17th.

To find out more, [click here](#)

### **Retail Sourcing: Key Theme at Major Conferences**

Mike Quinn, chief executive officer, Eqos, was a keynote presenter at the Retail Week Supply Chain Conference in London on September 12th. Quinn's talk on "Strategic Considerations for World Class Sourcing" focused on the benefits gained by leading retailers that work collaboratively with key suppliers to adopt joint innovative packaging and marketing strategies.

Mark McDonnell, business development director, Eqos, presented "Supplier Performance Measurement - Enabling World Class Sourcing" at the European Ethical Sourcing Forum mid-October. McDonnell provided insight into the changing face of global supply, highlighting the importance of strategic partner collaboration and supplier performance measurement.

If you would like a copy of either presentation, please e-mail us at [info@eqos.com](mailto:info@eqos.com)

### **Jane Biddle Joins Eqos as**



### **Visit Eqos at NRF, New York, 14-17 Jan, 2007**

Retail's Big Show - Setting Retail in Motion - has everything you need to make your business succeed. Join more than 15,000 attendees from more than 42 countries, and visit Eqos at booth #364 at the Jacob K. Javits Convention Center, New York City.

You can register your place on line at <http://www.nrf.com/>

### **Chief Marketing Officer**

On September 12th, Eqos announced that Jane Biddle joined the company as chief marketing officer to capitalize on the company's leading position in the U.K. and to expand its reach globally. Biddle has held executive positions with a number of industry technology firms.

[Read more](#)

### **[Read Jane Biddle's Latest e-Interview with Retail Solutions' Tony Paris, October 19th, 2006](#)**

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